



## Commercial Manager - Cornwall Permanent | Full-Time

Are you an experienced commercial professional looking to play a key role in the growth of a dynamic construction management business in Cornwall?

Due to continued success and an expanding project portfolio, we are seeking a commercially astute Commercial Manager to join our team. This is a senior position offering the opportunity to lead the commercial function across a diverse range of residential, hospitality, heritage, refurbishment and new-build projects throughout Cornwall.

Working alongside the Directors, you will be responsible for overseeing all commercial aspects of project delivery, supporting pre-construction activities, managing project profitability, and driving commercial best practice across the business.

### Key Responsibilities

- Lead and manage the commercial function across multiple projects.
- Develop and implement commercial strategies to maximise project profitability and minimise risk.
- Manage project budgets, cost plans, cash flow forecasts and financial reporting.
- Oversee procurement activities, trade-contractor negotiations and contract administration.
- Prepare, review and negotiate subcontract agreements and supply chain packages.
- Manage valuations, applications for payment, variations, change control and final accounts.
- Produce monthly commercial reports and project performance reviews for senior management.
- Support pre-construction activities including work winning, concept appraisal viability reviews and cost plan submissions.
- Ensure contractual compliance and effective risk management across all projects.
- Work closely with operational teams to support successful project delivery.
- Mentor and develop junior commercial staff and contribute to the growth of the business.
- Build and maintain strong relationships with clients, consultants and supply chain partners.

### Requirements

- Proven experience in a Commercial Manager, Senior Quantity Surveyor or equivalent senior commercial role within the construction industry.
- Degree or recognised qualification in Quantity Surveying, Commercial Management or a related discipline.
- Strong knowledge of construction contracts, procurement routes and commercial management processes.
- Experience managing multiple projects simultaneously.
- Excellent negotiation, communication and stakeholder management skills.
- Strong financial acumen with the ability to analyse and report on project performance.
- Self-motivated, organised and capable of working independently.
- Full UK Driving Licence.



### **Desirable**

- Experience working within construction management, design and build, or principal contractor environments.
- Knowledge of JCT contracts.
- Experience within residential, hospitality, heritage or mixed-use developments.
- Membership of RICS, CIOB or similar professional body.

### **What's On Offer**

- Salary: negotiable depending on experience
- Car Allowance package
- 25 Days annual leave plus bank holidays
- Long-term progression opportunities within a growing business
- Involvement in exciting and technically interesting projects

### **Our Commitment to Inclusive Recruitment**

We are an equal opportunities employer and welcome applications from all backgrounds. We actively promote good practice in eliminating discrimination in all forms through fair and inclusive recruitment processes. We are committed to building a diverse workforce and ensuring that every candidate is treated with respect and dignity. If you require any adjustments during the recruitment process, please let us know.

To apply, please email Covering Letter/CV to Joe: [jalford@weareease.com](mailto:jalford@weareease.com)

